



## Oral Care Connect<sup>SM</sup> Pay-for-Performance Dental Program — Primary Care

Improving quality care and health outcomes



**Keystone First**

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## Introduction

Keystone First has created the Oral Care Connect<sup>SM</sup> value-based program for participating primary care practitioners (PCPs). This program will address the implications of oral health care on systemic health by facilitating increased access to, and utilization of, dental care for members in specific physical health cohorts, where such linkages have already been established. Members initially included in the program will be diabetics and asthmatics. The goal of the program is to facilitate more dental care for members in these cohorts to further improve health and overall well-being for them.



## Dental and medical integration

This program aims to integrate dental and medical services within the scope of the dental practice while understanding the adverse effects of certain medical conditions on oral health. Although the procedures to accomplish this integration are not usually within the day-to-day operations of a dental office, it is important for primary dental care providers (PDPs) to be knowledgeable about each patient's medical history as it relates to his or her oral health and to discuss these issues with the patient.

A PDP's and PCP's success with the Oral Care Connect program depends on the industry-wide trending of interprofessional integration — coordination of professional services for each member. This will increase patient awareness of and provide attention to the whole-person approach to health care. This program includes medical measures that each provider should be aware of for each patient, when applicable, and encourages reminding patients of the importance of following up with their medical providers for conditions such as asthma and diabetes.

The program aims to increase PDP awareness of these medical measures and their importance to the delivery of dental care as a critical part of helping our members attain optimal overall health.

## Program overview

Oral Care Connect will be implemented using a three-pronged approach. Members within the cohorts will be identified through diagnosis, and dental claims utilization is overlaid to determine who among them has received dental care within the past calendar year.

- 1. A broad-based education and awareness outreach effort, aimed at PCPs' and PDPs' members and internal stakeholders, to inform them about the importance of dental and oral health care for those that are diagnosed with diabetes and asthma, and that the management of oral and dental disease has been proven in many cases to facilitate improved outcomes and better control of the those conditions.**
- 2. Distribution of focused outreach educational materials to the members identified in these cohorts.**
- 3. An incentive opportunity for PCPs treating these members to have them engage in more focused referral to dentists.**

For members in these cohorts, an incentive payment will be made to the providers when a dental claim is noted and paired with a PCP claim within 60 days prior to the date of the initial dental appointment. Once an eligible member receives an initial exam that corresponds with a specific dental (D) code, a 60-day look-back will be initiated. If a PCP claim is identified within this 60-day time frame, an incentive payment of \$25 per qualifying member will be paid out to the PCP. The goal is for the physician and staff to have oral-health-focused conversations relating to the physical health conditions, and refer the members to dentists within the network participating in Oral Care Connect.

## Membership selection

The eligibility of membership for participants will be determined by active enrollment within a defined 12-month period (the reward year), starting in the first quarter of 2018\*, as well as ICD-10 codes specific to diabetes and/or asthma diagnosis. Please see below for each diagnosis with corresponding ICD-10 codes.

<b>Diabetes</b>	P70, P70.2, Z83, Z83.3, O24, O24.9, O24.92, O24.93, O24.91, O24.4, O24.3, O24.32, O24.1, O24.11, O24.112, Z13, Z13.1, E11, E11.6, E11.65, E11.69, E11.2, E11.21, E08, E08.6, E08.65, E08.62, E08.621, E08.620, E08.63, E08.630, E08.0, E08.01, E08.1, E08.10, E10, E10.6, E10.65, E10.1, E10.10, E09, E09.1, E09.10, E13
<b>Asthma</b>	J45, J45.9, J45.90, J45.902, J45.909, J45.901, J45.99, J45.998, J45.991, J45.4, J45.42, J45.40, J45.41, J45.3, J45.32, J45.30, J45.31, J45.5, J45.52, J45.50, J45.51, J45.2, J45.22, J45.20, J45.21, Z82, Z82.5

## Payment to providers

Providers will receive incentive payments based on the number of members having a dental code (D0150 or D0120) and a corresponding PCP visit within 60 days leading up to the dental code. Once an eligible member receives an initial exam that corresponds with a specific D code, a 60-day look-back will be initiated. If a PCP claim is identified within this 60-day time frame, an incentive payment of \$25 per qualifying member will be paid out to the PCP. Payments are limited to one payment per member, per reward year. The program will be settled on a quarterly basis paid out to the group level. The following table is a breakdown of reporting periods and the corresponding payment dates:

<b>Reporting period</b>	<b>Payment date</b>
April 1 – June 30	November
July 1 – September 30	February
October 1 – December 31	May
January 1 – March 31	August

\*Reporting period and payment dates are subject to change based upon annual evaluation.

## Provider participation requirements

All participating Keystone First network PCPs are eligible to participate in the program.

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### Important notes and conditions

1. The sum of the incentive payments for the program may not exceed 33 percent of the total compensation for medical and administrative services. Only fee-for-service payments are considered part of the total compensation for medical and administrative services.
2. Once an incentive payment has been made to a provider based on members within the diagnostic cohort receiving a dental visit, those qualifying members will be removed from the model and will not be eligible to trigger future incentive payments for providers for a full calendar year.
3. For computational and administrative ease, no retroactive adjustments are made to incentive payments.





# Keystone First

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## Our Mission

We help people get care, stay well,  
and build healthy communities.

We have a special concern for those  
who are poor.

## Our Values

Advocacy	Dignity
Care of the Poor	Diversity
Compassion	Hospitality
Competence	Stewardship



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